



# PRESS RELEASE



## JPL Telecom and Weber Solutions Announce Reseller Partnership



**Dorset, England and Madrid, Spain - September 5th, 2018** — JPL Telecom Limited and Weber Solutions, today announced a partnership. Under this partnership Weber Solutions pair JPL Telecom's world-class headsets with their Unified Communication products to provide a complete package.

"I am extremely pleased and excited with the new partnership with Weber Solutions," said James Clarke, Owner and CEO of JPL Telecom. "We wanted to make sure Weber Solutions customers have more options when it comes to their telecom headsets. All our headsets offer high quality standards with advanced noise cancellation using Surround Shield™ technology and acoustic shock protection. Our partnership with Weber Solutions is part of a growing commitment and support to our partners in the telecoms and UC channel."

For his part, Jorge Martín, General Director of Weber Solutions Iberia said "It is a fantastic opportunity to introduce in the Spanish market a product of the quality presented by the JPL headsets, without a doubt Weber Solutions bets on insurance and thanks the trust that JPL has deposited in our company "

### ABOUT WEBER SOLUTIONS

We provide complete customer service solutions that, starting with the integration with corporate business applications (CTI), are able to manage all of the communication channels a company has with its clients (Voice, Chat, Mail and Social Networks).

We perform international deployment projects of Unified Communications infrastructures starting with an optimal network design (Networking), implementing telephony platforms in the customer's different locations (Voice), designing distributed data processing centers (Data Centers), covering any need for physical equipment (PCs, Servers, Terminals and Headsets) and facilitating a global communications proposal with international voice and data operators (Carrier).

We have a set of international suppliers that allow us to shorten delivery times of any article and adjust its cost to the client's budget, being able to coordinate international deployments from our Service Hubs in Europe and Latin America.

### ABOUT JPL TELECOM

Based in Dorset, England, JPL Telecom designs and manufactures professional telecom headsets. They have grown exponentially and are now the UK's third largest manufacturer of business telecom headsets. JPL Telecom offers a wide range of professional telecom headsets, ranging from entry level office use headsets to professional call centre use headsets in wired and wireless DECT styles, which include innovative patented modular system headsets that provide a real alternative to the current brand leaders. The company's aim is to continuously improve customer choice, offering value to our resellers and end users world-wide. Visit [www.jpltele.com](http://www.jpltele.com).

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