



JPL Telecom and Minerva Announce Exclusive UAE Distribution Partnership

A wide-range of JPL Telecom's headsets are now available throughout the UAE

Dorset, England and UAE (May 15th, 2018) — JPL Telecom Limited and Minerva, today announced a partnership. Under this partnership Minerva pair JPL Telecom's world-class headsets with their Unified Communication products to provide a complete package.

"I am extremely pleased and excited with the new partnership with Minerva," said James Clarke, Owner of JPL Telecom.

"We wanted to make sure Minerva customers have more options when it comes to their telecom headsets. All our headsets offer high quality standards with advanced noise cancellation using Surround Shield™ technology and acoustic shock protection. Our partnership with Minerva is part of a growing commitment and support to our partners in the telecoms and UC channel. JPL Telecom is also releasing more new products throughout 2018 – a new UC wireless DECT headset with a new concept design, more USB headsets and complimentary accessories."

ABOUT MINERVA

Minerva is a distributor of Two Way Radio, TETRA Radio, Wireless Broadband, Point to Multi-Point, LTE, Unified Communication products and Power solutions. Offering a comprehensive range of services including project design and consultancy, site surveys, project commissioning, technical training and pre- and post-sales support.

With our head office and logistics centre located in Dubai, UAE, this is our regional logistics hub from which Minerva serves the growing demand of the Sub Saharan Africa, North Africa, GCC, Middle East, Pakistan and Afghanistan markets.

Minerva's in-house technical team provide a wide scope of knowledge and expertise which allows them to assist in the design and delivery of solutions across our full product range.

Minerva supports market verticals from small commercial and private enterprises to large industrial and multinational operations. Our regional customers are highly experienced integrators who deploy solutions for government, public safety, transportation, logistics, telecommunications, airports, hospitality, retail and oil and gas.

Having an excellent reputation for exceeding customer demands, we pride ourselves on offering leading products from world renowned vendors, providing both superior customer service and knowledgeable technical support allowing us to continually develop and maintain long term customer relationships. Visit: www.minerva.ae.

ABOUT JPL TELECOM

Based in Dorset, England, JPL Telecom has designed and manufactured professional headsets for Contact Centres and Unified Communications since 2004. We have grown exponentially and are now the UK's third largest manufacturer of professional business telecom headsets. JPL Telecom sells through partners in the UK, Europe, US, Mexico and now the UAE.

JPL Telecom offers a wide range of professional telecom headsets, ranging from entry level office use headsets to professional call centre use headsets in wired and wireless DECT styles, providing a real alternative to the current brand leaders. The company's aim is to continuously improve customer choice, offering value to our resellers and end users. Visit: www.jpltele.com.

JPL Telecom Contact: James Clarke
+44(0)1258 820100
James.clarke@jpltele.com

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