



Grandstream and JPL Telecom Announce Product Compatibility

A wide-range of JPL Telecom's headsets are now fully compatible with Grandstream IP Phones

Boston, MA, USA and Dorset, England (March 1st, 2018) — Grandstream Networks, Inc., connecting the world since 2002 with award-winning SIP unified communication solutions, and JPL Telecom, a designer and manufacturer of telecom headsets since 2004, today announced a partnership. Under this partnership, a wide-range of JPL Telecom's world-class headsets are now fully compatible with Grandstream's award-winning portfolio of IP Phones. Businesses around the world who utilize Grandstream's VoIP phones can now pair those phones with JPL Telecom's robust wired and wireless headsets to offer handsfree calling options.

As a result of comprehensive testing, a variety of JPL Telecom's wired and wireless headsets can seamlessly be integrated with Grandstream's GXP2100 series High-End IP phones, GXP1700 series Mid-Range IP Phones, GXP1600 series Basic IP Phones and GXV3200 IP Video Phone for Android™.

- The JPL-611 Single Ear and Dual Ear headsets, as well as the Element TT3 Monaural and Element TT3 Binaural are compatible with all of Grandstream's GXP series IP Phones and GXV3200 series IP Video Phones for Android™, through use of the BL-10+P cable
- The X400-PSTN Wireless DECT headset is compatible with all of Grandstream's GXP series IP Phones and GXV3200 series IP Video Phones for Android™

"Headsets are the main way that many users interact with their IP phones, and therefore it is imperative for us to offer powerful, easy-to-use headsets that seamlessly pair with our phones," said David Li, CEO of Grandstream. "We are excited to partner with JPL Telecom to allow users of Grandstream phones to take advantage of their world-class headsets that offer superior audio quality and handsfree functionality."

"I am extremely pleased and excited with the new partnership with Grandstream," said James Clarke, Owner of JPL Telecom. "We wanted to make sure Grandstream customers have more options when it comes to their telecom headsets. All our headsets offer high quality standards with advanced noise cancellation using Surround Shield technology and acoustic shock protection using Sound Defender technology. Our partnership with Grandstream is part of a growing commitment and support to our partners in the telecoms and UC channel. JPL Telecom is also releasing more new products throughout 2018 – a new UC wireless DECT headset with a new concept design, more USB headsets and complimentary accessories."

ABOUT JPL TELECOM

Based in Dorset, England, JPL Telecom designs and manufactures professional telecom headsets. They have grown exponentially and are now the UK's third largest manufacturer of business telecom headsets. JPL Telecom offers a wide range of professional telecom headsets, ranging from entry level office use headsets to professional call centre use headsets in wired and wireless DECT styles, providing a real alternative to the current brand leaders. The company's aim is to continuously improve customer choice, offering value to our resellers and end users. Visit www.jpltele.com.

ABOUT GRANDSTREAM NETWORKS

Grandstream Networks, Inc. has been connecting the world since 2002 with SIP Unified Communications products and solutions that allow businesses to be more productive than ever before. Our award-winning solutions serve the small and medium business and enterprises markets and have been recognized throughout the world for their quality, reliability and innovation. Grandstream solutions lower communication costs, increase security protection and enhance productivity. Their open standard SIP-based products offer broad interoperability throughout the industry, along with unrivaled features and flexibility. Visit www.grandstream.com for more information or connect with us on Facebook, LinkedIn and Twitter.

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